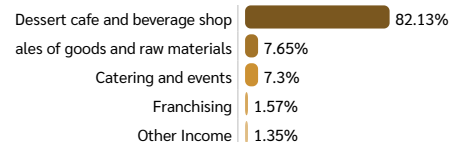


Business Overview

1. Dessert cafe 2. Sales of goods and raw materials 3. Catering and events 4. Franchise

Business Highlight

The Company operates a dessert cafe under the brand name "After You" and the small coffee shop under the "Mikka" trademark.

Revenue Structure**Performance and Analysis 3M/2022**

	3M22	3M21	2021	2020
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Income Statement (MB)

Revenues	200.83	181.30	628.83	774.80
Expenses	180.27	164.26	613.61	699.13
Net Profit (Loss)	14.56	11.75	4.45	55.47

Balance Sheet (MB)

Assets	1,132.62	1,244.89	1,131.99	1,303.22
Liabilities	311.29	382.32	325.06	452.52
Shareholders' Equity	821.01	862.57	806.56	850.70

Cash Flow (MB)

Operating	45.16	29.16	106.62	172.44
Investing	-9.69	-3.16	0.10	181.47
Financing	-14.72	-12.41	-90.65	-292.75

Financial Ratio

EPS (Baht)	0.02	0.01	0.01	0.07
GP Margin (%)	60.47	59.03	57.16	60.89
NP Margin (%)	7.23	6.48	0.70	7.16
D/E Ratio (x)	0.38	0.44	0.40	0.53
ROE (%)	0.86	6.45	0.54	5.87
ROA (%)	1.58	5.30	1.25	6.05

Business Performance Summary

- Revenue in Q1 2022 increased THB 19.53 million or 10.77% from Q1 2021 mainly due to increase in proportion of revenue from dessert cafe and sale of goods and raw materials to Mikka franchisee.
- Gross profit margin in Q1 2022 was 60.47%, increased by 1.44% from the same period of previous year due to the higher proportion of sales from dessert cafe which have higher gross profit margin than food delivery and take-home services. In addition, the Company has adjusted the selling price of certain menus in March 2022.
- Net profit and net profit margin increased corresponding to the increase in total revenue.

Key Milestones

- Started production at the new factory in Sinsakhon Industrial Estates, Samut Sakhon in 2016 and received the certificate of GMP and HACCP in 2017
- Listed on the MAI on 23 December 2016
- Opened the first Mikka coffee shop at Soi Pattanakarn 25 in December 2019

Business Plan

The Company is committed to be the leader in the dessert and beverage business which emphasizes on the standard of quality, and maintain the popularity of consumers on the Company's products. With attention to detail, including the continuous creation of new menus, adding variety to novelty and to accommodate the changing of consumer needs, including the development of business opportunities to expand the business into the neighboring countries, along with the expanding distribution channels and diversified product lines as well.

Sustainable Development Plan

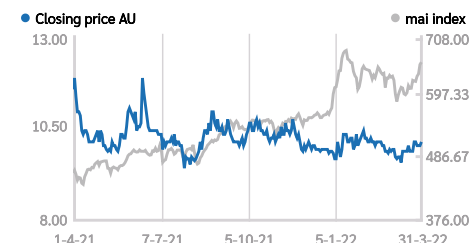
The Company realizes the importance of operating business with sustainable growth by focusing on operating the business with care for stakeholders, economy, society and environment with morality, ethics and code of conduct. The Company believes that operating business with sustainable growth will bring benefits to the public together with the growth of the Company.

Risk Management Policy

- Raw material procurement and rising prices.** The Company has estimated and evaluated the quantity of raw materials to be used. For certain types of raw materials that are highly volatile or in high demand, the Company will enter into contracts to determine the quantity or prices that suppliers will have to sell to the Company.
- High competition in the industry and the counterfeiting.** The Company believes that maintaining excellent quality and service together with continuously launching of new unique products will reduce the counterfeiting and lead to competitive edge against other entrepreneurs in the industry.
- Changing in consumer behavior.** The Company emphasizes on research and development of its products to be always innovative including healthy food to ensure that it can create new products that will respond to the change in consumer behavior.

Recent Awards and Recognitions

Best Company Performance and Best CEO for listed company in MAI from SET award 2020

Stock Information

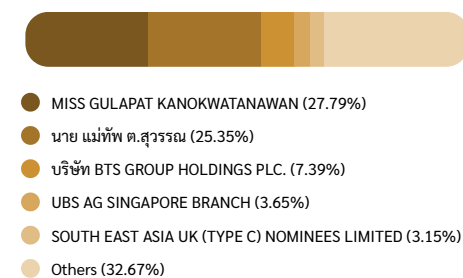
as of 31/03/22	AU	AGRO	mai
P/E (X)	1,871.09	80.68	59.24
P/BV (X)	10.31	3.73	3.67
Dividend yield (%)	-	2.40	1.18
	31/03/22	31/12/21	31/12/20
Market Cap (MB)	8,319.36	8,115.45	8,727.17
Price (B/Share)	10.20	9.95	10.70
P/E (X)	1,871.09	932.54	99.57
P/BV (X)	10.31	10.23	10.45

CG Report:

Company Rating:

Major Shareholders

as of 10/03/2022

**Company Information and Contact**

<http://www.afteryoudessertcafe.com>



0-2318-4488



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Other Trading Info. : https://www.settrade.com/C04_01_stock_quote_p1.jsp?txtSymbol=AU

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