



Business Overview

1. Dessert café and beverage shop 2. Sales of goods and raw materials 3. Catering and events 4. Franchise

Financial Statement

	6M26	6M25	2025	2024
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Income Statement (MB)

Revenues	821.47	817.97	1,632.30	1,603.14
Expenses	704.03	664.09	1,363.78	1,225.68
Net Profit (Loss)	89.59	117.71	204.09	296.20

Balance Sheet (MB)

Assets	1,371.99	1,388.19	1,524.68	1,572.30
Liabilities	451.05	433.37	490.45	465.18
Shareholders' Equity	920.94	954.82	1,034.23	1,107.12

Cash Flow (MB)

Operating	124.55	134.56	361.31	435.11
Investing	-35.89	186.27	159.94	-72.24
Financing	-260.42	-321.22	-376.30	-278.02

Financial Ratio

EPS (Baht)	0.11	0.14	0.25	0.36
GP Margin (%)	60.90	63.08	61.67	65.65
NP Margin (%)	10.91	14.39	12.50	18.48
D/E Ratio (x)	0.49	0.45	0.47	0.42
ROE (%)	18.76	30.31	19.06	28.35
ROA (%)	16.82	27.19	17.34	25.38

Business Plan

The company is committed to being a leader in operating dessert and beverage shops with quality standards, and maintaining consumer popularity for the company's products through meticulous attention to detail. This includes continuously creating new menus to enhance novelty, variety, and cater to evolving consumer demands, as well as developing business opportunities to expand operations internationally, including expanding product distribution channels and diversifying product lines.

Sustainable Development Plan

The Company recognizes the importance of conducting business for sustainable growth by focusing on operating with care and consideration for stakeholders, the economy, society, and the environment, with morality, ethics, and professional conduct. The Company believes that sustainable business growth will benefit the public good concurrently with the Company's own development.

Business Highlight

The company operates a dessert shop under the trademark "After You" Small coffee shop under the trademark "Mikka" Fruit shop under the trademark "Luggaw" Specialty coffee shop and coffee bean roasting factory under the trademark "SCR" and "Sam Roasters" and a specialty coffee shop under the trademark "Someday in Copenhagen"

Performance and Analysis

Business Performance Summary

• Sales revenue in 2026 was 813.56 million Baht, a slight increase from 809.25 million Baht in 2025, due to increased revenue from dessert and beverage shops. • The gross profit margin in 2026 was 60.90%, a decrease of 2.18% from 2025, due to the higher cost of certain products compared to their original average cost, particularly products in the matcha category, which were bestsellers this year. • Net profit in 2026 decreased by 28.12 million Baht, or 23.89%, while the net profit margin in 2026 was 10.91%, a decrease of 3.48% from 2025, due to increased cost of sales and selling expenses.

Key Milestones

- Commenced production at the new factory in Sinsakhon Industrial Estate, Samut Sakhon Province, in 2016 and obtained GMP and HACCP certifications in 2017.
- Listed on the MAI stock exchange on December 23, 2016.
- Opened the first Mikka brand coffee shop at Soi Phatthanakan 25 in December 2019.
- Opened the first Lookgor brand fruit shop at Market Place Nanglinchee in April 2022.
- Opened a specialty coffee shop and coffee bean roasting facility under the SCR brand in Song Wat in May 2023.
- Opened a specialty coffee shop under the Someday in Copenhagen brand on Chue Plerng Road in March 2024.
- Opened a specialty coffee shop and coffee bean roasting facility under the Sam Roasters brand in Ekkamai in September 2025.

Risk Management Policy

- Raw material procurement and price fluctuations. Analyze and evaluate the quantity of raw materials to be used in advance, and enter into contracts specifying the quantity or price that raw material suppliers must sell to the company for certain types of raw materials with high volatility or high demand.
- High competition in the industry, including imitation. Control quality and provide excellent service, including continuously launching new, high-quality, and unique products for maximum customer satisfaction. This will help reduce imitation issues and enable competition with other operators in the industry.
- Changes in consumer behavior. Emphasize the company's research and development of products to be diverse, innovative, and modern at all times. This includes research and development of health food products to be able to respond to future changes in consumer behavior.

Recent Awards and Recognitions

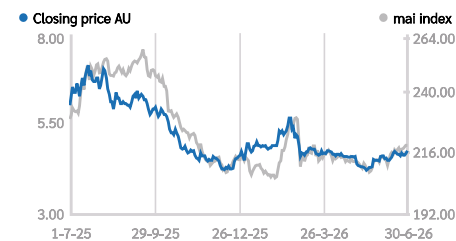
Best Company Performance Award and Best CEO Award for companies listed on the MAI stock exchange, presented at the SET Award 2020.

Revenue Structure

Dessert shop and beverage shop	73.41%
Sales of Goods and Raw Materials	22.91%
and Off-site Event Management	2.61%
Franchise	0.31%
Others	0.76%

Stock Information

mai / AGRO



as of 30/06/26	AU	AGRO	mai
P/E (X)	20.59	26.17	67.97
P/BV (X)	3.64	2.55	1.13
Dividend yield (%)	5.14	4.24	3.63

	30/06/26	30/12/25	30/12/24
Market Cap (MB)	3,963.93	3,947.62	8,971.86
Price (B/Share)	4.86	4.84	11.00
P/E (X)	20.59	15.42	34.86
P/BV (X)	3.64	3.92	8.79

CG Report: -

Company Rating:

Major Shareholders

as of 08/05/2026

MISS GULAPAT KANOKWATANAWAN (27.79%)
MR. MAETUP T.SUWAN (25.35%)
BTS GROUP HOLDINGS PUBLIC COMPANY LIMITED (5.84%)
COMPANY BTS GROUP HOLDINGS PUBLIC COMPANY LIMITED BY METHA ASSET MANAGEMENT COMPANY LIMITED (4.50%)
MR. MILL KANOKWATANAWAN (4.02%)
Others (32.50%)

Company Information and Contact

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